



ROSS E. LENZ, MAI

Appraiser

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Professional Designation

- MAI designation – Appraisal Institute

Certification

- California Certified General Real Estate Appraiser – CA #AG043508

Education

- California State University, Fresno: 2006 Graduate, B.S. Degree, Business Administration - Entrepreneurship
- Appraisal Institute:
 - Basic Appraisal Principles
 - Basic Appraisal Procedures
 - Real Estate Finance, Statistics, and Valuation Modeling
 - General Appraiser Market Analysis and Highest & Best Use
 - General Appraiser Sales Comparison Approach
 - General Appraiser Site Valuation and Cost Approach
 - General Appraiser Income Approach, Part 1
 - General Appraiser Income Approach, Part 2
 - General Appraiser Report Writing and Case Studies
 - Advanced Income Capitalization
 - Advanced Market Analysis and Highest & Best Use
 - Advanced Concepts and Case Studies
 - Quantitative Analysis
 - National Uniform Standards of Professional Appraisal Practice (USPAP)
 - 7-Hour USPAP Update

Appraisal Experience

Actively engaged in real estate appraisal in the Central Valley since 2006. Has appraised or assisted in appraising many types of commercial, office, industrial, land, and special purpose type properties. A partial list of clients for whom work has been completed includes:

- Government: U.S. Postal Service, County of Tulare, City of Visalia, City of Tulare, City of Porterville, City of Woodlake, City of Lindsay
- Schools: Visalia Unified, Exeter Public Schools, College of the Sequoias, San Joaquin Valley College, Tulare Joint Union High School District
- Lenders: Bank of the Sierra, Central Valley Community Bank, Mission Bank, Bank of the West, Tri Counties Bank, Citizens Business Bank, Wells Fargo Bank, Suncrest Bank, Comerica Bank, Farm Credit West, Heritage Bank of Commerce, Central State Bank, Pacific Alliance Bank, Valley Republic Bank, Fresno First Bank, United Midwest Savings Bank
- Corporations: Southern California Edison Company, Nationwide Mutual Insurance Company, Lyles Diversified, Mid Valley Disposal, OSAT Inc., Owens Valley Career Development Center, Self-Help Enterprises
- Attorneys: Dooley & Herr, Peltzer & Richardson, Betts & Wright, Reynolds Jensen & Swan, Preston Law Office, Gromis & Aguirre, McCormick, Kabot, Jenner, Hurlbutt & Lew, Sullivan, McGregor & Doerr

- Health Care: Kaweah Health, Tulare Regional Medical Center, Sierra View Local Health Care District, Family HealthCare Network, Tulare Community Health Clinic, Visalia Medical Clinic
- Churches: Baptist, Praise Center, Calvary Chapel, New Hope, Nazarene, Grace Community, Living Christ, Radiant, Living Word Fellowship, Landmark Christian Center, Abounding Grace
- Right-of-Way Firms: Universal Field Services, Hamner Jewell & Associates, Overland Pacific & Cutler
- Other: Visalia Rescue Mission, International Agri-Center, YMCA, Exeter Masonic Temple Association, Valley Oak SPCA