

## **QUALIFICATIONS OF RICHARD W. HOPPER, MAI, SRA**

### **Professional Designations and Affiliations**

- MAI designation - Member of the Appraisal Institute:  
Certificate No. 4601
- SRA designation - Residential Member of the Appraisal Institute
- Past Residential Member of the National Governing Council of A.I.R.E.A.
- Past President of the Central Valley Chapter of the Appraisal Institute

### **Certification**

- California Certified General Real Estate Appraiser:  
Certificate No. AG002547

### **Education**

- California State University, Fresno:  
1964 Graduate, B.S. Degree, Business Admin. - Real Estate emphasis
- Appraisal Institute (former American Institute of Real Estate Appraisers):  
Appraisal I - Urban Valuation: University of Southern California, Los Angeles  
Appraisal II - Urban Valuation: University of California, Berkeley  
Appraisal III - Rural Valuation: California State University, Chico  
Capitalization Theory & Techniques A 1B-A: Foothill College, California  
Standards of Professional Practice Parts A, B & C: Fresno, California  
Advanced Sales Comparison and Cost Approaches 530: Univ. of San Diego, Calif.  
Litigation Valuation Overview 700: Pepperdine University, California  
Condemnation Appraising 710: Sunnyvale, California  
Advanced Condemnation Appraising 720: Sacramento, California
- International Right of Way Association:  
Appraisal of Partial Acquisitions 401: Fresno, California
- Various other appraisal and real estate seminars and educational offerings

### **Appraisal Experience**

Actively engaged in real estate appraisal in the Central Valley since 1960. Appraised most types of commercial, retail, office, industrial, residential, apartment, subdivision, development land, and special purpose type properties. A partial list of clients includes:

- Government: U.S. Marshall's Office, U.S. Dept. of Agriculture, U.S. Dept. of Interior, U.S. Postal Service, Calif. Dept. of Forestry, Calif. Dept. of Transportation, Calif. Dept. of Parks & Recreation, Resolution Trust Corp., Federal Deposit Insurance Corp., Tulare & Kings Counties
  - Cities: Visalia, Tulare, Kingsburg, Dinuba, Exeter, Lindsay, Porterville, Visalia Redevelopment Agency, Tulare Redevelopment Agency
  - Schools: Visalia Unified School District, Hanford Elementary School District, Central Valley Christian Schools, College of the Sequoias
  - Banks: Wells Fargo, Union Bank, Bank of America, Great Western Bank, J.P. Morgan, Norwest Bank, Imperial Thrift and Loan, Westamerica Bank, Visalia Community Bank, Bank of Visalia, Bank of the Sierra
  - Corporations: Kraft General Foods, Chevron U.S.A., Exide Battery, McDonald's Corp., Campbell Soup Co., Pepsi Cola Co., CPC International, Southern California Edison Co., Southern California Gas Co., Southern Pacific Railroad, Ticor Title Insurance Co., Jostens
  - Churches: Visalia United Methodist, Visalia First Baptist, Roman Catholic Bishop, Visalia Grace Community, Calvary Chapel of Visalia, Visalia Church of the Nazarene, Hume Lake Christian Camps
  - Other: Kaweah Delta Health Care District, Visalia YMCA, Tulare County Farm Bureau, Nature Conservancy, Kaweah Delta Water Conservation District
- Various other firms, asset management companies, attorneys, developers, and individuals.

### **Court Testimony Experience**

Federal Bankruptcy Court: Eastern and Southern Districts of California  
Superior Court: Tulare County and Fresno County